

OFFICIAL USE објавува оглас за набавка и поставување на сообраќајни знаци, хоризонтална сигнализација и опрема на следните магистрални патишта Лот 1: Магистрален пат А2 Прилеп – Битола и А3 Гостивар – Кичево и Лот 2 Магистрален пат А4 Штип – граничен премин Ново Село и А2 Куманово – граничен премин Дево Баир

Project name	Regional and Local Roads Programme
Country	FYR Macedonia
Business sector	Transport
Project ID	39311
Funding source	EBRD
Type of contract	Goods, works, and services
Type of notice	Invitation for Tenders
Issue date	<01/06/2015>
Closing date	<16/07/2015>

INVITATION FOR TENDERS

This Invitation for Tenders follows the General Procurement Notice for this project which was published in *Procurement Opportunities* on the EBRD website: 6 May 2015.

Public enterprise for state roads hereinafter referred to as the Purchaser, intends using part of the proceeds of a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of **Procurement and placement of traffic signs, road marking and equipment on the following National roads:**

Lot No. 1 National road A2 Prilep – Bitola and A3 Gostivar - Kicevo

Lot No. 2 National road A4 Stip – Border crossing Novo Selo and A2 Kumanovo – Border crossing Devo Bair

The Public enterprise for state roads now invites sealed tenders from suppliers/contractors for the following contracts to be funded from part of the proceeds of the loan:

- Lot No. 1 National road A2 Prilep – Bitola and A3 Gostivar - Kicevo Goods consist of placing traffic signs that are standard and non-standard, boards, road equipment, guardrails and road markings in the western part of the Republic of Macedonia.
- Lot No. 2 National road A4 Stip – Border crossing Novo Selo and A2 Kumanovo – Border crossing Devo Bair Goods consist of placing traffic signs that are standard and non-standard, boards, road equipment, guardrails and road markings in the eastern part of the Republic of Macedonia.

Tenders are invited for one or more lots. Each lot must be priced separately. Tenders for more than one lot may offer discounts and such discounts will be considered in the comparison of tenders.

Tendering for contracts to be financed with the proceeds of a loan from the Bank is open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, of for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations.

To be qualified for the award of a contract, tenderers must satisfy the following requirements:

Experience: Experience as Supplier, in at least 1 (one) contract for carrying out Goods that includes placing traffic signs, road markings and equipment on roads within the last 5 (five) years, with a value of at least Euro 450,000.00 equivalent for Lot No.1 and Euro 500,000.00 equivalent for Lot No.2, that have been successfully and substantially completed and that are similar to the proposed Goods. The similarity shall be based on the physical size, complexity, methods/technology or other characteristics as described in Section VI, Supply Requirements;

Personnel Capabilities: Project Manager (Traffic engineer) no.1 per Lot, which must have at least 10 years of total work experience with at least 7 years in similar works; traffic engineer no.1 per Lot, which must have at least 7 years of total experience with at least 5 years in similar works; civil engineer no.1 per Lot, which must have at least 5 years of total experience with at least 3 years in

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similar works and mechanical engineer no.1 per Lot, which must have at least 5 years of total experience with at least 3 years in similar works.

Equipment Capabilities: the Tenderer should own or have assured access to the following key equipment: (i) Equipment for excavation trencher, (ii) Road marking machine (iii) Machine for placing flexible guardrail and (iv) Crane for elevation of traffic signs of bigger size.

The above equipment applies for both Lot's.

Financial Capabilities: the Tenderer must demonstrate annual average turnover of not less than **EURO 1,250,000.00** equivalent for Lot No.1, **EURO 1,500,000.00** equivalent for Lot No.2, or minimum the sum of the average annual turnovers required for each Lot for which the tenderer is submitting its tender calculated as total certified payments received for contracts in progress or completed, within the last 3 (three) years. The Tenderer must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet:

(i) the following cash-flow requirement:

Euro 660,000.00 equivalent for Lot No.1 and **Euro 785,000.00** equivalent for Lot No.2, taking into account the Tenderer's commitments for other contracts;

Tender documents may be obtained from the office at the address below upon payment of a non-refundable fee of **250 Euro** or 15,000.00 MKD (Macedonian Denars). If requested, the documents will be promptly despatched by courier, but no liability can be accepted for loss or late delivery.

For Payment in a convertible currency:

Bank name and address: **Sparkasse Banka Makedonija, A.D.Skopje
Str. "Makedonija" 9-11, 1000 Skopje**
Bank account number: **IBAN MK07250683967300077– 7001000006**
SWIFT: **INSBMK 22**

Bank's Correspondent Details: **Deutsche Bank AG Frankfurt/M**
Address: **Taunusanlage 12 SWIFT BIC: DEUTDEFF**
Account number: **93592821000**
Bank account holder: **Public Enterprise for State Roads**

For Payment in Macedonian Denars (MKD) to:

Bank name and address: **Sparkasse Banka Makedonija, A.D.Skopje
Str. "Makedonija" 9-11, 1000 Skopje**
Bank account holder: **Public Enterprise for State Roads**
Bank account number: **250100000000009**
Entity Identification number: **6839673**
Tax number: **4080013533677**

All tenders must be accompanied by a tender security.

Acceptable Tender Security is only: **Unconditional Bank Guarantee.**

The Bank Guarantee shall be in the same form and text as presented in the enclosed forms.

All Tenders must be accompanied by a Bank Guarantee for each Lot separately in the following amounts:

For LOT No.1: Bank Guarantee of amount of **1,230,000.00 MKD** or **20,000.00 EUR** or equivalent amount in a freely convertible currency;

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For LOT No.2: Bank Guarantee of amount of **1,540,000.00 MKD** or **25,000.00 EUR** or equivalent amount in a freely convertible currency;

The Bank Guarantee shall be issued by reputable bank from eligible country.

The Bank Guarantee shall be valid for not less than 28 days **beyond** the validity of tender i.e (minimum: 90 + 28 = 118 days).

Tenders must be delivered to the office at the address below **on or before 12:00 (local time) on 16/07/2015**, at which time they will be opened in the presence of those tenderers' representatives who choose to attend.

A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

Prospective tenderers may obtain further information from, and inspect and acquire the tender documents at, the following office:

Mr. Zoran Slamkov

PUBLIC ENTERPRISE FOR STATE ROADS

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Tel: +389 2 3118 - 044
Fax: +389 2 3220 – 535
E-mail: zorans@roads.org.mk